

Antrix Corporation Limited
Antariksh Bhavan
New BEL Road
Bangalore – 560 231
Ph: +91 80-2217 2414 / 22172415
Fax Nos.: +91 80 2351 4166 / 2341 8981
Email ID: ramaa@isro.gov.in

August 31, 2010

Sub: Proposals for providing satellite capacity in C & Ku bands
Ref: Our Enquiry No. Antrix/C & Ku Band/77/2010-11

ISRO/Antrix has the requirement to augment the transponder capacity in C and Ku band essentially to meet the service demands and also to serve as back up resource to the existing INSAT capacity at various Indian orbital locations (48°E, 55°E, 74°E, 83°E and 93.5°E).

C band coverage should be wider including India. In Ku band, the coverage should be over India.

Satellite operators having capacity which can be made available at any of the Indian orbital locations in the next three months period and willing to provide such capacity for a term of about three to five years and meeting the above mentioned requirements may submit their offers to ISRO/ANTRIX on or before **15 September 2010**. The offer should provide their technical specifications and commercial terms for consideration and further discussions. Satellite resources currently being deployed in space with a possibility of relocating to Indian orbital slots can also be considered.

- The quote shall be on two part tender basis, Part – I Technical and Commercial Term & Conditions and Part – II Price bid.
- The detailed instruction for two part tendering is enclosed herewith.
- You are requested to comply with the instructions strictly.

You are requested to submit your quotation in a **sealed cover** along with Technical and Commercial Compliance Statement on or before **15.9.2010**. You are requested to superscribe the Tender No. and due date on the envelope failing which the offer will not be considered. Deviations, if any, may please be brought out specifically. Our fax Nos. are **23514166 / 23418981**.

Response may be sent to the following address:

Purchase and Stores Officer,
ANTRIX Corporation Limited
Antrix Bhavan
New B.E.L Road
Bangalore
Email ID: ramaa@isro.gov.in

Thanking you,

Yours faithfully,
For Antrix Corporation Limited,

Purchase & Stores Officer
Ph: 2217 2414
Fax Nos.: 2351 4166 / 2341 8981

Encl: Two Part Instructions.

REF No.Antrix/C & Ku Band/77/2010-11

INSTRUCTIONS FOR TWO PART TENDERS

1. We invite your offer duly signed, consisting in two parts/envelopes marked as follows:-

- a. Part – I - TECHNICAL & COMMERCIAL (OTHER THAN PRICE)
- b. Part- II - PRICE

1.1. PART – I – TECHNICAL & COMMERCIAL BID IN HARD AND SOFT FORM i.e. IN CD MEDIA ONLY

1.1.1 TECHNICAL: Our RFP (Annexure- contains Technical requirement and specification for RFP for Providing Satellite Capacity in C & Ku Bands. The detailed technical specification of offer should be covered in this Part. Please enclose a compliance statement as per Annexure for all the specification (point by point). Also enclose a copy of the details indicated in price quotation (WITHOUT PRICES OR BY MASKING THE PRICES) mainly to know the items/specifications for which you have indicated prices in price bid. This part should not contain prices.

1.1.2 COMMERCIAL TERMS: This part should also cover Commercial Terms & Conditions offered by you. In addition to the Standard Conditions at Annexure, the specific articles indicated at Annexure shall form a part of our Order/Contract. The supplier shall confirm all the points in Annexure and sent the same along with Technical & Commercial Bid.

1.1.3 This part shall also contain commercial terms and conditions offered by you.

This part i.e. Part-I Technical & Commercial should not contain any price details and be kept in a sealed cover duly super scribing as under:

QUOTATION AGAINST RFP No. Antrix/C & Ku Band/77/2010-11
DUE ON 15.09.2010

PART I - TECHNICAL & COMMERCIAL
The cover should indicate "SENDERS" address

1.2 PART II – PRICE BID ONLY IN HARD FORM

1.2.1 This part shall indicate Price.

1.2.2 The price for the items should be indicated item in this part. All the items/specifications mentioned in the Technical Part should be reflected here and prices indicated against each. The break-up for each item of supply or services should be indicated. Whenever options are quoted, the same should also be indicated with quantity and unit rate separately. The prices are to be mentioned both in figures and in words. The price bid shall be submitted as per the proposal at Annexure-I and shall provide Compliance Statement for all the points. This part should also be kept in a sealed cover super scribing as follows

QUOTATION AGAINST RFP No. Antrix/C & Ku Band/77/2010-11
DUE ON 15.09.2010
PART II - PRICE

- 2 The Two sealed covers prepared as above should be kept in another envelope, sealed and super scribed as under:-

Quotation against Tender No. Antrix/C & Ku Band/77/2010-11
For RFP for Providing Satellite Capacity in C & Ku Bands
Containing 2 separate covers Part-I, Part – II and addressed to:

PURCHASE & STORES OFFICER
ANTRIX CORPORATION LIMITED
ANTRIX BHAVAN,
NEW BEL ROAD, BANGALORE 560 231.

- 3 Your offer should reach us on or before the due date and time. Late offers received after the due date and times are not opened.